RANDOM HOUSE, INC.
201 EAST 50TH STREET, NEW YORK, N.Y. 10022
TELEPHONE 212 751-2600

IN ACCOUNT WITH: POINT-FOUNDATION
SALES PERIOD: 4/1/81 - 6/30/81
TITLE: "THE NEXT WHOLE EARTH CATALOG"

	CURRENT SALES PERIOD 4/1/81 - 6/30/81 COPIES	AMOUNT	INCEPTION TO DATE 10/1/80 - 6/30/81 COPIES	AMOUNT
GROSS SALES				
TRADE	48,157	$350,384.05	243,889	$1,673,378.76
FOREIGN	6,055	35,496.66	12,485	73,913.65
CANADA	1,300	7,098.00	8,050	38,316.75
TOTAL GROSS SALES	55,512	$392,978.71	264,424	$1,785,609.16
RETURNS	(3,264)	(21,178.28)	(4,630)	(30,187.80)
NET SALES	52,248	$371,800.43	259,794	$1,755,421.36
RESERVE FOR RETURNS - 10% of GROSS SALES		$(39,297.87)		(178,560.92)
RESERVE FOR RETURNS - ADJUSTMENT		45,637.52		139,263.05
ADJUSTED NET SALES		$378,140.08		$1,716,123.49
DEDUCTION PER CONTRACT				
P.P.B. (SCHEDULE)		$(292,496.40)		$(1,037,302.52)
HANDLING CHARGES-75¢ @ COPY ON 38,515		-		(28,886.25)
INTEREST EXPENSES (PREVIOUS STATEMENT)		-		(9,362.16)
INTEREST ON $292,496.40 @21% for 41 DAYS		(6,899.89)		(6,899.89)
DISTRIBUTION FEE-22½% OF GROSS SALES		(84,482.71)		(397,824.57)
DISTR. FEE - 25% OF KEPHART COMM. SALES		(4,375.00)		(4,375.00)
ADVERTISING (PUBLICITY)		-		(983.96)
FREIGHT		-		(1,591.65)
TOTAL EXPENSES		$(388,254.00)		$(1,487,226.00)
PROFIT (LOSS) FROM OPERATIONS		(10,113.92)		228,897.49
RIGHTS REVENUE		1,146.75		2,869.75
LESS: PREVIOUS PAYMENTS		-		(240,734.41)
AMOUNT DUE POINT FOUNDATION		$(8,967.17)		$(8,967.17)

Prepared by Co-Pub & Agency Accounting 8/12/81

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"THE NEXT WHOLE EARTH CATALOG"

SALES DISCOUNT SCHEDULE

PERIOD ENDING: 6/30/81

	RETAIL PRICE	DISCOUNT	NET SELLING PRICE	TOTAL SALES
GROSS SALES:				
TRADE: 48,157 COPIES	$14.00	$6.72	$7.28	$350,384.05
FOREIGN: 7,355 COPIES	$14.00	8.21	5.79	42,594.66
TOTAL: 55,512 COPIES				$392,978.71

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THE NEXT WHOLE EARTH CATALOG — TITLE: #73951-5
P.P.B. AND OTHER COSTS - 6/30/81 — #74819

J/E or YR #	COST DESCRIPTION/ VENDOR	PRINTING #1 $	PRINTING #2 $	PRINTING #3 $	PRINTING #4 $	TOTAL $
PREVIOUS STATEMENT (ATTACHED)						
	PAPER USAGE/RAND McNALLY	229,193.[illegible]	92,300.27	109,319.64		430,813.02
	MANUFACT. COSTS/ VARIOUS	152,974.87	54,449.00	-	-	207,423.87
CURRENT STATEMENT						
1-04 8492	PAPER USAGE/ RAND McNALLY				184,720.45	184,720.45
1-02 56366	MFG. COSTS/ ALITHOCROME			18,310.00		18,310.00
1-02 56615	MFG COSTS/ RAND McNALLY		12,280.86	51,009.00		63,289.86
1-03 31902	FREIGHT/ ALITHOCROME			444.19		444.19
1-03 57111	MFG. COSTS/ RAND McNALLY			13,401.73		13,401.73
57679	RAND McNALLY			1,073.00		1,073.00
1-04 32492	MFG. COSTS/ ALITHOCROME			1,704.42		1,704.42
33056	ALITHOCROME				739.40	739.40
32425	ALITHOCROME		1,028.37		1,011.04	2,039.41
32506	FREIGHT/R. McNALLY		72.74			72.74
1-05 34732	RAND McNALLY FREIGHT				22.29	22.29
35468	MFG COSTS				112,457.14	112,457.14
36731	MFG COSTS				791.00	791.00
TOTAL COSTS TO DATE		$382,167.98	$160,131.24	$195,261.98	$299,741.32	$1037,302.52
DEDUCTIONS AS OF 3/31/81		(382,167.98)	(160,131.24)	(195,261.98)	(7,244.92)	(744,806.12)
BALANCE TO BE DEDUCTED		-	-	-	$292,496.40	$292,496.40

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POINT FOUNDATION

SCHEDULE OF P.P.B. - JANUARY - JUNE 1981

FOR INTEREST CHARGES

MONTHS	AMOUNT
JANUARY	$ 0
FEBRUARY	81,599.86
MARCH	14,918.92
APRIL	4,555.97
MAY	22.29
JUNE 1981	113,248.14
SUB-TOTAL	214,345.18
PAPER USAGE	184,720.45
TOTAL COSTS - 6/30/81	399,065.63
LESS: ESTIMATED CHARGES 3/31/81	(106,569.23)
BALANCE	$ 292,496.40

INTEREST DAYS: 5/20 - 6/30/81 = 41 days
INTEREST @ 20% + 1% for 41 days = $6,899.89

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POINT FOUNDATION

RIGHTS INCOME SCHEDULE

"THE NEXT WHOLE EARTH CATALOG"

	TOTAL	RANDOM HOUSE	POINT FOUNDATION
BOMC	$ 200.00	$ 100.00	$ 100.00
BOMC	2,093.50	1,046.75	1,046.75
TOTAL	$2,293.50	$1,046.75	$1,146.75